



empowering young people to own their economic success®

# A Correlation: NEW YORK Academic Standards and Junior Achievement Elementary School Programs

Updated December 2020 New York Revised Social Studies Framework Common Core State Standards Included

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#### **Overview**

Junior Achievement programs offer a multidisciplinary approach that connects learning across social studies disciplines, such as economics, geography, history, government, and civics, while incorporating mathematical concepts and reasoning and language arts skills.

In this document, Junior Achievement programs are correlated to the New York Learning Standards and the 2016 Social Studies Framework for grades K-5 as well as the Common Core State Standards in English/ Language Arts and mathematics.

Often Extended Learning Opportunities within the curriculum directly support an academic standard. When indicated, the letters ELO will appear superscripted next to the standard.

This list is not meant to be exhaustive or intended to suggest that a JA program will completely address any given standard, but is designed to show how it can enhance or complement efforts to do so. The flexibility of the programs and supplementary materials allow specific content or skills to be addressed in depth by the teacher and/or business volunteer as needed.

#### **JA Elementary School Programs**

<u>JA Ourselves</u><sup>®</sup> uses compelling stories read aloud by the volunteer, along with hands-on activities to demonstrate helping, working, earning, and saving.

<u>JA Our Families</u><sup>®</sup> introduces students to the intersection of entrepreneurship and first-grade social studies learning objectives, including how family members' jobs and businesses contribute to the well being of the family.

<u>JA Our Community</u><sup>®</sup> uses posters and games to offer practical information about businesses and the many jobs those businesses offer in a community. Students explore production methods through a simulation game, and they learn about taxes, decision making, and how money flows in an economy.

<u>JA Our City</u><sup>®</sup> introduces students to the intersection of financial literacy and third-grade social studies learning objectives, including the characteristics of cities and how people and businesses in cities manage their money.

<u>JA Our Region</u><sup>®</sup> introduces students to entrepreneurship and how entrepreneurs use resources to produce goods and services in a community. Students solve problems by weighing risks and rewards.

<u>JA Our Nation</u>® provides practical information about businesses' need for individuals who can meet the demands of the job market, including high-growth, high-demand jobs locally and globally.

<u>JA More than Money</u>® teaches students about earning, spending, sharing, and saving money, and businesses they can start or jobs they can perform to earn money.

<u>JA Career Exploration Fair</u><sup>TM</sup> is an event where students learn about a range of career options across multiple career clusters. (Grades K-5)

<u>JA Career Speakers Series</u><sup>TM</sup> In JA Career Speakers Series, a volunteer guest speaker visits the classroom and shares information about his or her career, work, and education experience. (Grades K-5)



#### JA Ourselves

| Session Details   | Academic Standards   | Common Core<br>English Language<br>Arts   | Common Core<br>Math  |
|---|--|---|--|
| Session One: This or That? Make a Choice  Students practice economics by making personal choices.  Objectives: The students will be able to: Identify personal interests Consider the factors that determine their choices Define money   | K.1 Children's sense of self is shaped by experiences that are unique to them and their families, and by common experiences shared by a community or nation.  K.1a A sense of self is developed through physical and cultural characteristics and through the development of personal likes, dislikes, talents, and skills.  Social Studies Practices  E. 1. Identify examples of scarcity and choices made due to scarcity.   | Reading Foundations<br>RF.K.1-3<br>Writing<br>W.K.1-2,8<br>Literature<br>RL.K.7<br>Speaking and Listening<br>SL.K.1-6<br>Language<br>L.K.4,6                        | Counting and Cardinality CC.2.1.K.A.2                                    |
| Session Two: Do I Need What I Want?  Students recognize that people have basic needs and wants and that money-smart people know the difference between them.  Objectives:  The students will be able to:  Explain the difference between needs and wants  Create a simple chart | <ul> <li>K.2a Each person is unique but also shares common characteristics with other family, school, and community members.</li> <li>K.9a A need is something that a person must have for health and survival, while a want is something that a person would like to have.</li> <li>Students will identify basic needs (food, clothing, and shelter).</li> <li>Students will distinguish between a need and a want.</li> <li>Social Studies Practices</li> <li>E.2. Identify examples of goods and services.</li> </ul> | Reading Foundations<br>RF.K.1-3<br>Literature<br>RL.K.1,4<br>RL.K.7<br>Speaking and Listening<br>SL.K.1-3<br>SL.K.6<br>Language<br>L.K.4,6                          | Counting and Cardinality CC.2.1.K.A.3  Measurement and Data CC.2.4.K.A.4 |
| Session Three: A Penny Earned Students are introduced to storybook characters and examine ways they can earn money.  Objectives: The students will be able to:  Describe the role of money in society  Identify jobs they can do to earn money                                  | K.4 Children and adults have rights and responsibilities at home, at school, in the classroom, and in the community.  K.4b Children can be responsible members of a family or classroom and can perform important duties to promote the safety and general welfare of the group.  Social Studies Practices  E.3 Identify what money is and how it is used in society.  | Reading Foundations<br>RF.K.1-4<br>Writing<br>W.K.2,8<br>Literature<br>RL.K.1-4<br>RL.K.7<br>RL.K.9-10<br>Speaking and Listening<br>SL.K.1-6<br>Language<br>L.K.4,6 | Counting and<br>Cardinality<br>CC.2.1.K.A.1-3                            |



#### JA Ourselves

| Session Details  | Academic Standards   | Core English<br>Language Arts   | Core<br>Math   |
|--|--|---|--|
| Session Four: A Penny Saved Students are introduced to the concept of saving.  Objectives: The students will be able to: Explain the importance of saving money Identify a savings goal Identify a place where people save                             | K.9b Goods are objects that can satisfy people's needs and wants; services are activities that can satisfy people's needs and wants.  Social Studies Practices  E.2. Identify examples of goods and services.  E.3 Identify what money is and how it is used in society.   | Reading Foundations<br>RF.K.1-4<br>Literature<br>RL.K.1-4<br>Speaking and Listening<br>SL.K.1-6<br>Language<br>L.K.4,6  | Counting and<br>Cardinality<br>CC.2.1.K.A.1<br>Measurement and<br>Data<br>CC.2.4.K.A.4 |
| Session Five: A Penny Shared Students are introduced to storybook characters and their plans to earn money for a worthy cause.  Objectives: The students will be able to: Explain the importance of giving Organize a chronological sequence of events | <ul> <li>K.8b People use folktales, legends, oral histories, and music to teach values, ideas, traditions, and important events from the past.</li> <li>Students will retell a story and explain the value, idea, tradition, or important event that it expressed.</li> <li>Social Studies Practices</li> <li>F.2. Participate in activities that focus on a classroom or school issue or problem.</li> <li>F.5. Identify situations in which social actions are required</li> </ul> | Reading Foundations<br>RF.K.1-4<br>Writing<br>W.K.1,8<br>Literature<br>RL.K.1-4<br>RL.K.7<br>RL.K.9-10<br>Speaking and Listening<br>SL.K.1-6<br>Language<br>L.K.4,6 | Counting and<br>Cardinality<br>CC.2.1.K.A.1-3  |



### JA Our Families

| Session Descriptions   | Academic Standards   | Common<br>Core ELA   | Common<br>Core Math   |
|--|--|--|---|
| Session One: All Kinds of Families  The students discover how families are alike and different and how they can work together to create a strong economy for the neighborhood.  Objectives:  The students will be able to:  Begin to understand the similarities and differences between families  Recognize the importance of businesses in neighborhoods | 1a Families are a basic unit of all societies, a different people define family differently.     • Students will listen to stories about different families and will identify characteristics that are the same and different.  Geographic Reasoning D. 1 Ask geographic questions about where places are located and why they are located there, using geographic representations, such as maps and models. Describe where places are in relation to each other.  D.3 Describe how environment affects his/her and other people's activities. | Reading Literature RI.1.1 RI.1.3-4 RI.1.7,9,10 Reading Foundations RF.1.1-4 Writing W.1.2,5,8 Speaking & Listening SL.1.1-2 SL.1.4-5 Language L.1.1-2 L.1.4                            | Mathematical<br>Practices<br>8  |
| Session Two: Money for Needs and Wants  Students become aware that all families need food, clothing, and shelter to live and must earn money to pay for these needs.  Objectives:  The students will be able to:  Describe the difference between needs and wants  Explain that families must earn money for the things they need and want                 | 1.9b Families and communities must make choices due to unlimited needs and wants, and scarce resources; these choices involve costs.     • Students will examine choices that families make due to scarcity, and identify costs associated with these choices.  Economics and Economic Systems  E.1. Explain how scarcity affects choices made by families and communities, and identify costs and benefits associated with these choices.   | Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10 Reading Foundations RF.1.1-4 Speaking & Listening SL.1.1-2 SL.1.4 Language L.1.1 L.1.4  | Measurement<br>and Data<br>1.MD.C.4<br>Mathematical<br>Practices<br>1-2<br>4-5<br>7-8 |
| Session Three: Businesses All Around the Neighborhood Students learn how the needs and wants of people in a neighborhood create an opportunity for entrepreneurs to start businesses.  Objectives:  The students will be able to: Define entrepreneur, goods, and services Interpret map symbols Identify the goods or services businesses provide         | <ul> <li>1.5b Maps are used to locate important places in the community, state, and nation, such as capitals, monuments, hospitals, museums, schools, and cultural centers.</li> <li>Students will use a map of the community and provide directions to another student on how to get from the school to another place identified on the map.</li> </ul>   | Reading<br>Foundations<br>RF.1.1-4<br>Reading for<br>Information<br>RI.1.1<br>RI.1.3-4<br>RI.1.6-7<br>RI.1.10<br>Writing<br>W.1.2,5,8<br>Speaking &<br>Listening<br>SL.1.1-2<br>SL.1.4 | Measurement<br>and Data<br>1.MD.C.4<br>Mathematical<br>Practices<br>1-2<br>5-8        |



#### JA Our Families

| Session Descriptions  | Academic Standards  | Common<br>Core ELA  | Common<br>Core Math  |
|---|---|---|--|
| Session Four: Jobs All Around the Neighborhood Students learn that entrepreneurs create businesses, which provide jobs for families.  Objectives:  The students will be able to:  Identify the jobs people do  Analyze their own skills to determine ways they can support family members | <ul> <li>1.10a Goods are consumable, tangible products; services are actions performed by a person or group of people with a certain skill.</li> <li>Students will identify examples of goods and services.</li> <li>Economics and Economic Systems</li> <li>E.3. Explain how people earn money and other ways that people receive money</li> </ul>                                       | Reading Foundations RF.1.1-4 Reading for Information RI.1.6-7 Writing W.1.5 Speaking & Listening SL.1.1-2 SL.1.4-5 Language L.1.1-2 L.1.4                           | Mathematical<br>Practices<br>1-2<br>4-5<br>7-8   |
| Session Five: A New Business Students think like entrepreneurs and help advertise a new business needed in the neighborhood.  Objectives: The students will be able to: Describe one of the entrepreneurial characteristics—Satisfy a Need or Want  | <ul> <li>1.10c People and families work to earn money to purchase goods and services that they need or want.</li> <li>Students will examine how earning money through work is related to the purchase of goods and services.</li> <li>Economics and Economic Systems</li> <li>E.2. Distinguish between a consumer and a producer and their relationship to goods and services.</li> </ul> | Reading Foundations RF.1.1-4 Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10 Writing W.1.2,5,8 Speaking & Listening SL.1.1-2 SL.1.4 Language L.1.1-2 L.1.4 | Operations in<br>Algebra<br>OA. 1 ELO<br>OA 6-7<br>Measurement<br>and Data<br>1.MD.C.4<br>Mathematical<br>Practices<br>2<br>4<br>7-8 |



# JA Our Community

| Session Descriptions   | Social Studies Standards   | Common<br>Core ELA   | Common<br>Core Math  |
|--|--|--|--|
| Session One: People in a Community Working Together  Students learn what a community is and the variety of jobs that people have in a community.  Objectives: The students will: Describe a community. State how people contribute to and benefit from a community. Identify the variety of jobs in a community and how each requires specific skills. | 2.1 A community is a population of various individuals in a common location. It can be characterized as urban, suburban, or rural. Population density and use of the land are some characteristics that define and distinguish types of communities.  2.9b Members of a community specialize in different types of jobs that provide goods and/or services to the community.  Geographic Reasoning  D.1. Ask geographic questions about where places are located and why they are located there, using geographic representations, such as maps and models. Describe where places are in relation to each other and describe connections between places. | Reading Literature RL.2.1 RL.2.7 Reading for Information RI.2.1 RI.2.4 -5 RI.7 Reading Foundations RF.2.3-4 Speaking and Listening SL.2.1-4 Language L.2.1-6 | Geometry<br>G.2.2<br>Mathematical<br>Practices<br>4  |
| Session Two: Sweet "O" Donuts  Students learn that workers who produce goods and services earn money for their work.  Objectives: The students will: Define the terms produce, product, production, goods, and services. Apply innovation to the production process. Explain that people in a community earn money by performing work.                 | 2.9a Goods are the products a person or group of people makes. Services are actions performed by a person or group of people with a certain skill.   | Reading Foundations RF.2.3-4 Writing W.2.2 Speaking and Listening SL.2.1-6 Language L.2.1-6  | Operations<br>and<br>Algebraic<br>Thinking<br>OA.2.1<br>Numbers<br>Base Ten<br>NBT.2.1-2<br>NBT.2.5<br>Measurement<br>and Data<br>MD.2.7 |
| Session Three: Business and Government Jobs  Students explore how the money earned for work moves through a community and the impact that money has on people, businesses, and government.  Objectives: The students will:  Locate businesses and identify government careers.  Explain how taxation supports government services.                     | 2.8d Taxes are collected to provide communities with goods and services.  • Students will explore the purpose of taxes and how they are collected in their communities.  2.9b Members of a community specialize in different types of jobs that provide goods and/or services to the community. Community workers such as teachers, firefighters, sanitation workers, and police officers provide services.  • Students will identify different types of jobs performed in their community.  • Students will explain the services provided by community workers.   | Reading for Information RI.2.1 RI.2.4 -5 RI.7 Reading Foundations RF.2.3-4 Speaking and Listening SL.2.1-4 Language L.2.1-6                                  | Operations<br>and<br>Algebraic<br>Thinking<br>OA.2.1<br>Mathematical<br>Practices<br>1-2<br>4-5<br>8                                     |



### JA Our Community

| Session Descriptions  | Social Studies Standards  | Common<br>Core ELA  | Common<br>Core Math   |
|---|---|---|---|
| The Session Four: Let's Vote!  Students participate in a decision that benefits their community. They vote to express their choice and to determine the will of the majority.  Objectives: The students will:  Apply a decision-making process.  Recognize voting as a way responsible citizens act and contribute to meet a community's needs. | 2.4c Citizens provide service to their community in a variety of ways.  • Students will explore opportunities to provide service to their school community and the community at large (e.g., beautifying school grounds, writing thank-you notes to helpers). | Reading Foundations RF.2.3 Writing W.2.2 W.2.7-8 Speaking and Listening SL.2.1-6 Language L.2.1   | Measurement<br>and Data<br>MD.2.7<br>MD.2.9<br>Mathematical<br>Practices<br>2   |
| Session Five: Money Moves in a Community  Students learn about money and how it moves through a community.  Objectives: The students will: Identify coins and money terms. Describe how money flows through a community's economy.  | <ul> <li>2.8b People make decisions to buy, sell, and use money based on their needs, wants, and the availability of resources.</li> <li>Students will explore economic decision making and the use of money.</li> </ul>                                      | Reading Literature RL.2.1 RL.2.4 RL.2.7 Reading for Information RI.2.1 RI.2.3 -5 RI.7 Reading Foundations RF.2.3 Speaking and Listening SL.2.1-4 Language L.2.1-6 | Operations and Algebraic Thinking OA.2.1 Numbers Base Ten NBT.2.1-2 NBT.2.5 Measurement and Data MD.2.7 MD.2.9 Mathematical Practices 1-2 5-7 |



# JA Our City

| Session Descriptions   | Academic Standards  | Common<br>Core ELA   | Common<br>Core Math   |
|--|---|--|---|
| Session One: Earn, Save, Spend, and Donate  Knowing we have four choices with money helps people reach personal goals and dreams and helps keep cities alive and healthy.  Objectives: The students will be able to: Describe the four choices we have with money. Define deposits and withdrawals.                          | Social Studies Practices E.3 Identify what money is and how it is used in society.  | Reading for Information RI.3.4-5 Reading Foundations RF.3.3-4 Writing W.3.2 ELO W.3.7 -8ELO Speaking and Listening SL.3.1 SL.3.3 SL.3.6 Language L.3.1 L.3.3 L.3.4 | Measurement<br>and Data<br>MD.3.4<br>MD.3.5<br>MD.3.6<br>Mathematical<br>Practices<br>1-8   |
| Session Two: Invisible Money  Students learn about the different forms of money and how people use them to pay for goods and services.  Objectives: The students will be able to: Define goods and services. Explain how people spend money. Recognize methods of payment and whether they are readily visible or invisible. | <ul> <li>K.9a A need is something that a person must have for health and survival, while a want is something that a person would like to have.</li> <li>Students will identify basic needs (food, clothing, and shelter).</li> <li>Students will distinguish between a need and a want.</li> <li>Social Studies Practices</li> <li>E.2. Identify examples of goods and services</li> </ul>  | Reading for Information RI.3.1-5 Reading Foundations RF.3.3-4 Writing W.3.7 -8 <sup>ELO</sup> Speaking and Listening SL.3.1-4 SL.3.6 Language L.3.1 L.3.3-4        | Operations<br>and<br>Algebraic<br>Thinking<br>OA.3.8<br>OA.3.9<br>Mathematical<br>Practices<br>1-8                                |
| Session Three: How Do I Become an Entrepreneur?  When entrepreneurs create businesses, they help keep cities alive and healthy.  Objectives: The students will be able to:   | K.4 Children and adults have rights and responsibilities at home, at school, in the classroom, and in the community.  K.4b Children can be responsible members of a family or classroom and can perform important duties to promote the safety and general welfare of the group.  Social Studies Practices  E.3 Identify what money is and how it is used in society.  Economics and Economic Systems  E.3. Explain how people earn money and other ways that people receive money. | Reading for<br>Information<br>RI.3.1-5<br>Reading<br>Foundations<br>RF.3.3-4<br>Speaking<br>and<br>Listening<br>SL.3.1-3<br>SL.3.6<br>Language<br>L.3.1<br>L.3.3-4 | Operations<br>and<br>Algebraic<br>Thinking<br>OA.3.8<br>Numbers<br>Base Ten<br>NBT.3.2<br>Mathematical<br>Practices<br>1-2<br>4-8 |

<sup>\*</sup>ELO- Indicates a skill best supported by an Extended Learning Opportunity



#### JA Our City

| Session Descriptions  | Academic Standards  | Common<br>Core<br>ELA  | Common<br>Core<br>Math   |
|---|---|--|--|
| Session Four: Money Choices Make the City Go Round  Money choices encourage economic exchange within a city. This happens when money travels back and forth among consumers, businesses, and the city government. Economic exchange is important for keeping a city functioning and vital.  Objectives: The students will be able to:  Demonstrate the importance of money in everyday life.  Describe how money flows through a city's economy.  Explain taxes and how the city government uses the money to pay for the goods and services it provides. | K.9b Goods are objects that can satisfy people's needs and wants; services are activities that can satisfy people's needs and wants.  2.1 A community is a population of various individuals in a common location. It can be characterized as urban, suburban, or rural. Population density and use of the land are some characteristics that define and distinguish types of communities.  2.9b Members of a community specialize in different types of jobs that provide goods and/or services to the community.  Social Studies Practices  E.2. Identify examples of goods and services.  E.3 Identify what money is and how it is used in society.  | Reading for Information RI.3.1 RI.3.3-6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1 L.3.3 L.3.4       | Operations in<br>Algebra<br>OA.3.8<br>OA.3.9<br>Numbers Base<br>Ten<br>NBT.3.2<br>Mathematical<br>Practices<br>1-8 |
| Session Five: Let's Build a City  A healthy city is built on the money choices of consumers, businesses, and the government. A city thrives when these sectors of the economy earn, save, spend, and donate.  Objectives: The students will be able to:  Describe how personal choices make a city a good place to live, work, play, and go to school.  | <ol> <li>1.9b Families and communities must make choices due to unlimited needs and wants, and scarce resources; these choices involve costs.</li> <li>Students will examine choices that families make due to scarcity, and identify costs associated with these choices.</li> <li>2.1 A community is a population of various individuals in a common location. It can be characterized as urban, suburban, or rural. Population density and use of the land are some characteristics that define and distinguish types of communities.</li> <li>2.9b Members of a community specialize in different types of jobs that provide goods and/or services to the community.</li> <li>Social Studies Practices</li> <li>E.2. Identify examples of goods and services.</li> <li>E.3 Identify what money is and how it is used in society.</li> <li>Economics and Economic Systems</li> <li>E.1. Explain how scarcity affects choices made by families and communities, and identify costs and benefits associated with these choices.</li> </ol> | Reading for Information RI.3.1 RI.3.3-6 Reading Foundations RF.3.3-4 Writing W.3.2 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1,3,4 | Operations in<br>Algebra<br>OA.3.8<br>Numbers Base<br>Ten<br>NBT.3.2<br>Mathematical<br>Practices<br>1-7           |



## JA Our Region

| Session Details   | Academic Standards  | Common<br>Core ELA  | Common<br>Core Math                                   |
|---|---|---|---|
| Session One: Be an Entrepreneur Students explore well-known businesses by matching entrepreneurs to their businesses, and identifying their own entrepreneurial traits.  Objectives:  The students will be able to:  Recognize the impact entrepreneurs have on a region  Apply traits that are common to successful entrepreneurs to their own skills and abilities  | Economics 4.1 Know some ways individuals and groups attempt to satisfy their basic needs and wants by utilizing scarce resources.  Family and Consumer Science 3.1 Know the different jobs in their communities and the contributions made by individuals performing those jobs.  | Reading for<br>Information<br>RI.4.1-2<br>RI.4.4<br>RI.4.7<br>Reading<br>Foundations<br>RF.4.3-4<br>Speaking and<br>Listening<br>SL.4.1<br>SL.4.3<br>Language<br>L.4.3-4<br>L.4.6 | Mathematical<br>Practices<br>1-2<br>4-7               |
| Session Two: Resources—Tools for Entrepreneurs Students are introduced to resources and, working in teams, use this information to create new businesses.  Objectives:  The students will be able to: Define natural, human, and capital resources Describe how products and services use resources   | Gathering, Interpreting, and Using Evidence Develop questions about New York State and its history, geography, economics and government. Recognize, use, and analyze different forms of evidence used to make meaning in social studies Geographic Reasoning Use location terms and geographic representations (maps and models) to describe where places are in relation to each other, to describe connections between places, and to evaluate the benefits of particular places for purposeful activities. Distinguish human activities and human-made features from "environments" Economics and Economic Systems 4. Explain why individuals and businesses specialize and trade. | Reading for Information RI.4.4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-5 Language L.4.3-4 L.4.1-6                                   | Mathematical<br>Practices<br>1-2<br>4-8               |
| Session Three: Hot Dog Stand Game Students learn the fundamental tasks performed by a business owner by playing the Hot Dog Stand game and tracking their revenue and expenses.  Objectives:  The students will be able to:  Track the revenue and expenses of a business  Identify the fundamental tasks required to run a business  Explain the importance of keeping an accurate account of a business's financial information | Family and Consumer Science 3.1 Understand how people acquire, use, and protect money and recognize some factors that influence spending.   | Reading for Information RI.4.2-4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1 SL.4.3 Language L.4.1 L.4.3-6  | NBT 4.4<br>NF.4.7<br>Mathematical<br>Practices<br>1-7 |



### JA Our Region

| Session Details   | Academic Standards   | Common<br>Core ELA   | Common<br>Core Math                          |
|---|--|--|--|
| Session Four: Entrepreneurs Solve Problems Students journey through the complex world of business problem solving by brainstorming ideas and by determining the price, advertising, and supply for a new business using the Problem-Solver Catcher.  Objectives:  The students will be able to:  Demonstrate the problem-solving process  Identify the potential risks and rewards in making business decisions | Family and Consumer Science 3.1 Understand how people acquire, use, and protect money and recognize some factors that influence spending.  | Reading for Information RI.4.1 RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-2 SL.4.4 Language L.4.1 L.4.3-4 L.4.6      | Mathematical<br>Practices<br>1-2<br>4<br>6-7 |
| Session Five: Entrepreneurs Go Global Students demonstrate the supply chain by working in teams to build a sticker-sheet computer.  Objectives:  The students will be able to:  Apply the supply chain to a manufacturing example  Explain how resource providers, businesses, and consumers are interdependent   | Economics 4.1 Observe economic characteristics of places; draw conclusions about how people in families, schools, and communities all over the world must depend on others to help them meet their needs and wants. 4.2 Research a local industry to determine what it produces, how it makes this product, its distribution system, and how the finished product is marketed. | Reading for<br>Information<br>RI.4.3-4<br>RI.4.7<br>Reading<br>Foundations<br>RF.4.3-4<br>Speaking and<br>Listening<br>SL.4.1-4<br>Language<br>L.4.1<br>L.4.3-4<br>L.4.6 | NA   |



## JA Our Nation

| Session Details   | Academic Standards   | Common Core<br>English Language<br>Arts   | Common Core<br>Math  |
|---|--|---|--|
| Session One: Free to Choose Your Work or Business  Students are introduced to the nation's free market system and how it supports businesses and careers.  Objectives:  The students will be able to:  Identify the characteristics of a free market economy  Explain how pricing guides economic decisions                                 | E. Economics and Economic Systems  1. Explain how scarcity necessitates decision making; employ examples from the Western Hemisphere to illustrate the role of scarcity historically and in current events  Economics  5.7b Peoples of the Western Hemisphere have engaged in a variety of economic activities to meet their needs and wants.  Career Development  3a Students will demonstrate mastery of the foundation skills and competencies essential for success in the workplace.                                      | Reading for Information<br>RI.5.1-2<br>RI.5.4<br>RI.5.7<br>Reading Foundations<br>RF.5.3-4<br>Speaking and Listening<br>SL.5.1-4<br>SL.5.6<br>Language<br>L.5.1-5 | Operations and<br>Algebraic Thinking<br>OA.5.2<br>Numbers Base Ten<br>NBT.5.6-7          |
| Session Two: Innovation Nation  Students experience how entrepreneurial thinking can spur new businesses and the opportunity for future income.  Objectives:  The students will be able to:  Define entrepreneur and entrepreneurship  Describe resources and how entrepreneurs use them  Explore STEM skills and the process of innovation | B. Chronological Reasoning 1. Explain how events are related chronologically to one another in time.  Economics 5.7a Different types of economic systems have developed across time and place These economic systems, including traditional, market, and command, address the three economic questions: what will be produced, how it will be produced, and who will get what is produced?  Career Development 2. Students will demonstrate how academic knowledge and skills are applied in the workplace and other settings. | Reading for Information RI.5.1-2 RI.5.4 RI.5.7 Reading Foundations RF.5.3-4 Writing WS.5.2 WS.5.4 Speaking and Listening SL.5.1-4 SL.5.6 Language L.5.1-5         | Operations and<br>Algebraic Thinking<br>CC.2.2.5.A.1<br>Numbers Base Ten<br>CC.2.1.5.B.2 |
| Session Three: Career Quest Students learn about career clusters.  Objectives:  The students will be able to:  Examine career groupings and the skills necessary for a variety of careers.  | F. Civic Participation 8. Identify rights and responsibilities of citizens within societies in the Western Hemisphere.  Career Development 1, Students will be knowledgeable about the world of work, explore career options and relate personal skills, aptitudes, and abilities to future career decisions.  | Reading for Information<br>RI.5.1-2<br>RI.5.4<br>RI.5.7<br>Reading Foundations<br>RF.5.3-4<br>Speaking and Listening<br>SL.5.1-4<br>SL.5.6<br>Language<br>L.5.1-5 | Numbers Base Ten<br>CC.2.1.5.B.2   |



#### JA Our Nation

| Session Details   | Academic Standards  | Common Core<br>English Language<br>Arts   | Common Core<br>Math  |
|---|---|---|--|
| Session Four: Get and Keep the Job!  Students examine important work-readiness and behavioral skills needed for career success.  Objectives:  The students will be able to:  Identify the soft skills wanted by today's employers | F. Civic Participation  1. Demonstrate respect for the rights of others in discussion and classroom debates, regardless of whether one agrees with the other viewpoint. Consider alternate views in discussion, with teacher support.  Career Development  3a.3 Students demonstrate the personal qualities that lead to responsible behavior.  3a.4 Positive interpersonal qualities lead to teamwork and cooperation in large and small groups in family, social, and work situations.  | Reading for Information RI.5.1-2 RI.5.4 RI.5.7 Reading Foundations RF.5.3-4 Writing WS.5.2 WS.5.4 Speaking and Listening SL.5.1-4 SL.5.6 Language L.5.1-5 | Operations and<br>Algebraic Thinking<br>CC.2.2.5.A.1<br>Numbers Base Ten<br>CC.2.1.5.B.2 |
| Session Five: Global Connections  Students explore how the United States is connected to the global economy.  Objectives:  The students will be able to:  Discuss why businesses specialize and trade  Define opportunity cost    | <ul> <li>Geography</li> <li>5.4c The physical environment influences human population distribution, land use, and other forms of economic activity.</li> <li>Economics</li> <li>5.7b Peoples of the Western Hemisphere have engaged in a variety of economic activities to meet their needs and wants.</li> <li>Students will examine why certain products are manufactured in particular places, taking into account the weight, transportation availability, and costs and markets</li> <li>5.7c Countries trade with other countries to meet economic needs and wants. They are interdependent.</li> <li>Students will examine products that are imported into markets within the United States based on demand for these products, noting how this affects the United States economy.</li> <li>Career Development</li> <li>3a.2 Students use ideas and information to make decisions and solve problems related to accomplishing a task.</li> </ul> | Reading for Information RI.5.1-2 RI.5.4 RI.5.7 Reading Foundations RF.5.3-4 Speaking and Listening SL.5.1-4 SL.5.6 Language L.5.1-5                       | NA   |
| Optional Supplement: Business Organization  Students examine entrepreneurship, free enterprise, and business organization.  Objectives:  The students will be able to:  Identify three basic ways businesses are organized.       | Career Development  3a.7 Students demonstrate an awareness of the knowledge, skills, abilities, and resources needed to complete a task.  | Speaking and Listening SL.5.1-4 Language L.5.1,5  | NA   |



JA More than Money

| Consider Proprietions Application Common Common  |  |   |   |  |
|--|--|---|---|--|
| Session Descriptions   | Academic Standards   | Core ELA  | Core Math   |  |
| Session One: The Money Garden  Students explore money-management skills and become familiar with the key differences between earning, saving, and spending. They learn that money can be saved in a financial institution, such as a bank or a credit union, and how that money can earn interest.  Objectives:  The students will be able to:  Identify the role of money in everyday life  Explain the benefits of using a savings account | Economics and Economic Systems K Identify what money is and how it is used in society. 2 Describe the role of banks, saving, and borrowing in the economy. 2.8b People make decisions to buy, sell, and use money based on their needs, wants, and the availability of resources.  | Reading for Information RI.3.1 RI.3.3-4 RI.3.6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1 SL.3.6 Language L.3.1 L.3.4 L.3.4 | Numbers Base<br>Ten<br>3.NBT.2.2<br>3.NBT.3.3<br>4.NBT.4<br>5.NBT.5<br>5.NBT.7<br>Mathematical<br>Practices<br>1-8                    |  |
| Session Two: Create a Business Students learn about the ways in which people's interests and skills can help them identify small businesses they can start.  Objectives:  The students will be able to:  Define business, goods, and services  Identify businesses they would like to start that align with their personal interests and skills  Appreciate their own roles as entrepreneurs in affecting their community and their world    | K.9b Goods are objects that can satisfy people's needs and wants; services are activities that can satisfy people's needs and wants.  Economics and Economic Systems  4. Explain why individuals and businesses specialize and trade.  Economics  4.1 Know some ways individuals and groups attempt to satisfy their basic needs and wants by utilizing scarce resources.  Family and Consumer Science  3.1 Know the different jobs in their communities and the contributions made by individuals performing those jobs.  Social Studies Practices  E.2. Identify examples of goods and services. | Reading for Information RI.3.2-4 RI.3.6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.1-4 L.3.6          | Numbers Base<br>Ten<br>3.NBT.3.3<br>4.NBT.4<br>4.NBT.5<br>5.NBT.5<br>5.NBT.7<br>Mathematical<br>Practices<br>1-8                      |  |
| Session Three: Build a Business  Students identify the fundamental steps for starting a small business and develop a basic business plan.  Objectives:  The students will be able to:  Identify the basic steps for building a small business  Develop a basic business plan   | Economics and Economic Systems 4. Explain why individuals and businesses specialize and trade.  Economics 4.1 Know some ways individuals and groups attempt to satisfy their basic needs and wants by utilizing scarce resources.  Family and Consumer Science 3.1 Know the different jobs in their communities and the contributions made by individuals performing those jobs.   | Reading for Information RI.3.2-6 Reading Foundations RF.3.3-4 Speaking and Listening SL.3.1 SL.3.6 Language L.3.1-4 L.3.6                   | Numbers Base<br>Ten<br>3.NBT.2.2<br>3.NBT.3.3<br>4.NBT.4<br>4.NF.4.7<br>5.NBT.5<br>5.NBT.7<br>Mathematical<br>Practices<br>1-2<br>4-8 |  |

<sup>\*</sup>ELO- Indicates a skill best supported by an Extended Learning Opportunity



### JA More than Money

| Session Descriptions  | Academic Standards  | Common<br>Core ELA   | Common<br>Core<br>Math  |
|---|---|--|---|
| Session Four: Run a Business  Students explain why financial institutions lend money and why people borrow money for their businesses. They learn about advantages and disadvantages of borrowing money, including the need to make interest payments. They record and track financial gains and losses in a simulated activity.  Objectives:  The students will be able to:  Explain why financial institutions lend money  Explain decision making and the traits of trustworthy borrowers  Record and track financial gains and losses | Economics and Economic Systems 2 Describe the role of banks, saving, and borrowing in the economy. 2.8b People make decisions to buy, sell, and use money based on their needs, wants, and the availability of resources. | Reading for Information RI.3.1-5 RI.3.7 Reading Foundations RF.3.3-4 Writing W.3.2-4 Speaking and Listening SL.3.1-3 SL.3.6 Language L.3.4 L.3.6 | Numbers Base<br>Ten<br>3.NBT.2.2<br>3.NBT.3.3<br>4.NBT.4<br>4.NBT.5<br>5.NBT.5<br>5.NBT.7<br>Mathematical<br>Practices<br>1-8 |
| Session Five: Global Success  The students explore the opportunities and challenges of global markets.  Objectives:  The students will be able to:  Explore reasons why businesses import and export goods  Describe the economic considerations related to selling in a global market  Define opportunity cost   | 3.10b World communities have needs, wants, and limited resources. To meet their needs and wants, communities trade with others. Technological developments in transportation and communication have influenced trade.     | Reading for Information RI.3.1 RI.3.3-7 Reading Foundations RF.3.3-4 Writing W.3.3 Speaking and Listening SL.3.1-2 SL.3.6 Language L.3.1-4 L.3.6 |   |



# JA Career Exploration Fair K-2

| Session Descriptions   | Academic Standards   | Common Core<br>ELA  |
|--|--|---|
| Pre-JA Career Exploration Fair Session: A Job to Do!  Students identify the jobs people have and the work people do to make their community a good place to live, work, and play. They will also prepare questions to ask the speakers.  Objectives: The students will: Define careers. Examine the jobs of family members. Identify jobs within the community.  | 2.9 A community requires the interdependence of many people performing a variety of jobs and services to provide basic needs and wants.  Career Development and Occupational Standards  1. Students will learn about the changing nature of the workplace, the value of work to society, and the connection of work to the achievement of personal goals.  3a.2. Thinking skills lead to problem solving, experimenting, and focused observation and allow the application of knowledge to new and unfamiliar situations.  | Foundational Skills RF 1 RF 2 RF 3 Writing W 2 W 5 W 8 Speaking and Listening SL 1 SL 3 SL 4 SL 5 SL 6 Language L 4 L 5 L 6 |
| The Day of the Fair  Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions.  Objectives: The students will:  Observe speakers and the tools they use. Identify the variety of careers people have in the community and how each job requires specific skills. Express ideas and questions concerning the jobs people have. | 2.9 A community requires the interdependence of many people performing a variety of jobs and services to provide basic needs and wants.  Career Development and Occupational Standards  1. Students will learn about the changing nature of the workplace, the value of work to society, and the connection of work to the achievement of personal goals.  3a.4. Positive interpersonal qualities lead to teamwork and cooperation in large and small groups in family, social, and work situations.   | Foundational Skills RF 1 RF 2 RF 3 Writing W.4 W.5 W.6 Speaking and Listening SL 1 SL 3 SL 4 SL 5 SL 6 Language L 4 L 5 L 6 |
| Post-JA Career Exploration Fair Activity: I Think I Want to Be  Students reflect on their JA Career Exploration Fair experience.  Objectives: The students will: Begin to identify a future career interest.   | 2.9 A community requires the interdependence of many people performing a variety of jobs and services to provide basic needs and wants.  Career Development and Occupational Standards  2. Integrated learning encourages students to use essential academic concepts, facts, and procedures in applications related to life skills and the world of work. This approach allows students to see the usefulness of the concepts that they are being asked to learn and to understand their potential application in the world of work.  3a. 3. Personal qualities generally include competence in self-management and the ability to plan, organize, and take independent action. | Foundational Skills RF 1 RF 2 RF 3 Writing W.4 W.5 W.6 Language L 4 L 5 L 6   |



# JA Career Exploration Fair 3-5

| Session Descriptions  | Academic Standards   | Common Core ELA   |
|---|--|---|
| Pre-JA Career Exploration Fair Session: A Job for Everyone  Students reflect on their interests and skills as they consider future careers.  Objectives: The students will:   | 2.9 A community requires the interdependence of many people performing a variety of jobs and services to provide basic needs and wants.  Career Development and Occupational Standards  1. Students will learn about the changing nature of the workplace, the value of work to society, and the connection of work to the achievement of personal goals.  3a.2. Thinking skills lead to problem solving, experimenting, and focused observation and allow the application of knowledge to new and unfamiliar situations.  | Foundational Skills RF 3 RF 4 Speaking and Listening SL 1 SL 6 Language L 4 L 5 L 6           |
| The Day of the Fair  Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions.  Objectives: The students will:  Observe speakers and the tools they use.  Identify the variety of careers people have in the community and how each job requires specific skills.  Express how jobs require specific interests and skills.  Examine how school skills apply to career paths. | 2.9 A community requires the interdependence of many people performing a variety of jobs and services to provide basic needs and wants.  Career Development and Occupational Standards  1. Students will learn about the changing nature of the workplace, the value of work to society, and the connection of work to the achievement of personal goals.  3a.4. Positive interpersonal qualities lead to teamwork and cooperation in large and small groups in family, social, and work situations.   | Foundational Skills RF 3 RF 4 Speaking and Listening SL 1 SL 3 SL 5 SL 6 Language L 4 L 5 L 6 |
| Post-JA Career Exploration Fair Activity: Someday I'll Be Students reflect on their JA Career Exploration Fair experience.  Objectives: The students will: Prepare a personal interest "resume." Begin to identify a future career interest.  | 2.9 A community requires the interdependence of many people performing a variety of jobs and services to provide basic needs and wants.  Career Development and Occupational Standards  2. Integrated learning encourages students to use essential academic concepts, facts, and procedures in applications related to life skills and the world of work. This approach allows students to see the usefulness of the concepts that they are being asked to learn and to understand their potential application in the world of work.  3a. 3. Personal qualities generally include competence in self-management and the ability to plan, organize, and take independent action. | Foundational Skills RF 3 RF 4 Writing W.4 W.5 W.6 Language L 4 L 5 L 6                        |



# JA Career Speaker Series K-5

| Session Descriptions   | Academic Standards   | Common Core ELA   |
|--|--|---|
| Before the Event Students prepare questions for the speaker to answer.  Objectives: The students will:   | 2.9 A community requires the interdependence of many people performing a variety of jobs and services to provide basic needs and wants.  Career Development and Occupational Standards  1. Students will learn about the changing nature of the workplace, the value of work to society, and the connection of work to the achievement of personal goals.  3a.2. Thinking skills lead to problem solving, experimenting, and focused observation and allow the application of knowledge to new and unfamiliar situations.  | Foundational Skills RF 1 RF 2 RF 3 RF 4 Speaking and Listening SL 1 SL 6 Language L 4 L 5 L 6           |
| Speaker Day: Invite a Career Speaker to Class  Students interact with a career speaker who describes his or her job and how it relates to his or her skills and interests.  Objectives: The students will:  Listen to a career speaker.  Express how jobs require specific interests and skills.  Examine how interests and skills apply to careers. | 2.9 A community requires the interdependence of many people performing a variety of jobs and services to provide basic needs and wants.  Career Development and Occupational Standards  1. Students will learn about the changing nature of the workplace, the value of work to society, and the connection of work to the achievement of personal goals.  3a.4. Positive interpersonal qualities lead to teamwork and cooperation in large and small groups in family, social, and work situations.   | Foundational Skills RF 1 RF 2 RF 3 RF 4 Speaking and Listening SL 1 SL 3 SL 5 SL 6 Language L 4 L 5 L 6 |
| After the Event  Students reflect on what they learned during their preparation and the speaker event.  Recognize career clusters. Identify careers that relate to personal interests and skills.  | 2.9 A community requires the interdependence of many people performing a variety of jobs and services to provide basic needs and wants.  Career Development and Occupational Standards  2. Integrated learning encourages students to use essential academic concepts, facts, and procedures in applications related to life skills and the world of work. This approach allows students to see the usefulness of the concepts that they are being asked to learn and to understand their potential application in the world of work.  3a. 3. Personal qualities generally include competence in self-management and the ability to plan, organize, and take independent action. | Foundational Skills RF 1 RF 2 RF 3 RF 4 Writing W.4 W.5 U.6 Language L 4 L 5 L 6                        |

